

**MAZOWIECKIE SEMINARIUM GOSPODARCZE:
EKSPORTUJ DO IZRAELA**

SEA, AIR & RAIL

Raben

RABEN GROUP

30.03.2023



**| YOUR PARTNER
IN LOGISTICS**

SEA, AIR & RAIL

WORLDWIDE NETWORK

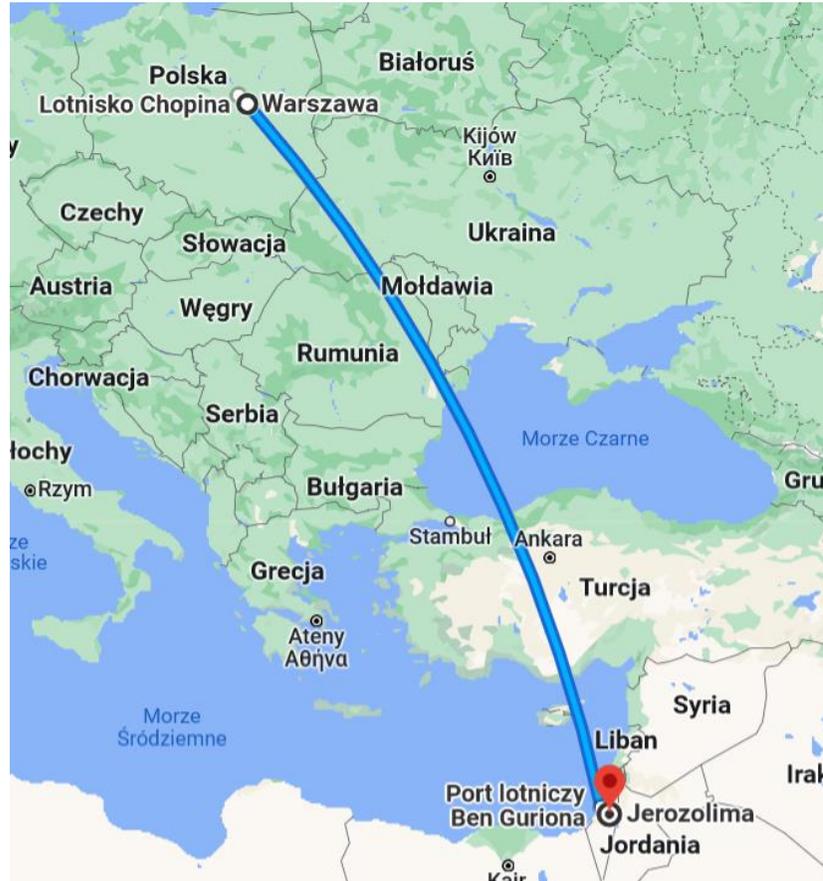


Sea, Air & Rail



Access to a global network

through agents and long-lasting partnerships all over the world



Air
Ocean
Road

4 hours flight
24 days
4 thousand km / 45 h ride

Raben



**YOUR PARTNER
IN LOGISTICS**

SEA, AIR & RAIL

RABEN GROUP LOGISTICS SERVICES



Sea & Air



Contract Logistics



Road Network



Fresh Logistics



FTL



Raben

GROUP REVENUE

- Almost 2 bEUR in 2022

KEY SEGMENTS

- 66% Road Network
- 13% Contract Logistics
- 8% FTL International
- 8% Fresh Logistics
- 2% Sea&Air

KEY INDUSTRIES

- 27% FMCG Food
- 21% Technology
- 20% Automotive
- 12% Retail
- 11% Chemistry
- 9% FMCG Non-Food

**YOUR PARTNER
IN LOGISTICS**

SEA, AIR & RAIL

SCALE OF OPERATIONS AND WAREHOUSE CAPACITY



POLAND

5.000
employees

520 000 m²
Of warehouse capacity

53
locations

4 500
Means of transport

ISO 9001, ISO 14001, ISO 22000
(HACCP), AEO-F, OHSAS,
SQAS, IFS

Raben



**YOUR PARTNER
IN LOGISTICS**

SEA, AIR & RAIL

RABEN EUROPEAN COVERAGE



Sea, Air & Rail



80+

Dedicated sales and operational
Sea & Air employees



10+

Dedicated Sea&Air offices in
Europe



10t +

Orders shipped in 2022



Own network of warehouses
and road transport

Our own offices in Europe

and a vast network of sea,
air, rail and road transport
agents give our customers
a quicker and broader
access to the globe's key
markets.



- Our own offices
- Partnership locations offices

**YOUR PARTNER
IN LOGISTICS**



Air freight **services as an IATA agent in Poland, Italy and Germany**



Airport-to-airport, door-to-door, door-to/from-airport (hand-over, air transport, import / export, customs clearance, delivery)



FCL (full container loads) and **LCL** (less than container load) for export and import sea transportation



All type of cargo: general, temperature controlled goods, project cargo



Rail transport from China to Europe via Poland (FCL/LCL)



Warehousing, customs clearance, terminal handling, value added services, distribution in Poland and other European countries, cargo insurance and preparation of documentation



Access to a global network of agents and long-lasting partnerships all over the world

SEA FREIGHT

ADVANTAGES

Raben

- over 25 years of experience in transporting goods to and from Israel
- knowledge of customs procedures / EUR 1 and banking / letter of credit
- services based on reputable ocean lines



Experienced
team of specialist



Comprehensive
completion of services

Access to a global network
of agents and long-lasting
partnerships **all over the world**

Transport in
controlled temperature



**YOUR PARTNER
IN LOGISTICS**



Sea freight FCL and Reefer



- FCL (full container loads) in import and export worldwide
- Door-to-door and door-to/from-port services
- Type of cargo handling: general and temperature controlled goods
- Preparation of transport documentation
- Tracking the goods route and reporting to the customer
- Cargo insurance
- Customs clearance services
- Storage in warehouses and bonded warehouses, loading and unloading into/out of CFR freight wagons, transhipment of cargo to/from container to/from tilt truck. Tight cooperation Raben CL Team.
- Integrated delivery solutions



+6 Dedicated operational employees



Cooperation with:

Fresh Logistics

Raben Group

Raben

*your partner
in logistics*

**YOUR PARTNER
IN LOGISTICS**



Sea freight FCL and Reefer



- Cost transparency - all in and detailed pricing
- Quoting FCL (Full Container Load) and LCL (Less than Container Load) freight, independently of the business size and potential for export and import shipments
- Proactive approach at every stage of the order, quick flow of information
- Cooperation with reliable shipowners and shipping services
- Door-to-door and door-to/from-port service almost anywhere in the world
- All type of cargo handling: general, temperature controlled goods, dangerous goods
- Preparation of transport documentation, cargo insurance, and customs clearance services
- Tracking the goods route and reporting to the customer,
- Storage in warehouses and bonded warehouses, consolidation and deconsolidation of goods, labeling, packaging, palletizing,



+6 Dedicated operational employees



**YOUR PARTNER
IN LOGISTICS**

AIR FREIGHT

ADVANTAGES



- over 25 years of experience in transporting goods to and from Israel
- knowledge of customs procedures / EUR 1 and banking / letter of credit
- services based on reputable airfreight lines



Long-lasting partnerships
all over the world

Experienced
team of specialist



Experts seasoned in handling
customs formalities

Comprehensive
door- to-door service



**YOUR PARTNER
IN LOGISTICS**

Raben

AIR FREIGHT

AIR FREIGHT, WARSAW OFFICE



Air freight / special model of food transportation



- International road transport in temperature controlling module
- Warehousing of FRESH products
- Distribution to supermarkets
- Complex model of international transportation passive/active control
- Documentation and shipping procedures proces supervicing
- Door to door international delivery for airfreight short shelf life products



Cooperation in Poland with

Raben *your partner
in logistics*



- **24h** – transit time in Poland thanks to overnight connections between depots and well developed infrastructure of own terminals
- **Deliveries to** retail chains, shops, central warehouses or service stations

**YOUR PARTNER
IN LOGISTICS**

AIR FREIGHT

AIR FREIGHT, WARSAW OFFICE



WARSAW



Air freight



- Airport-to-airport (indicated air route), door-to-door, door-to/from-airport (hand-over, air transport, import / export customs clearance, delivery)
- Transportation in "courier on board / hand carry"
- Consolidation / deconsolidation / warehousing services
- Supplementary services to air transport: customs formalities, documentation and insurance
- "Hold and Release" procedures for completing trading transactions
- Full cargo inspection, pack and re-pack, neutralizing, X-Ray scanning and screening services, distribution and transport



+4 Dedicated operational employees



Cooperation in Poland with

Raben *your partner
in logistics*



- **24h** – transit time in Poland thanks to overnight connections between depots and well developed infrastructure of own terminals
- **Deliveries to** retail chains, shops, central warehouses or service stations

**YOUR PARTNER
IN LOGISTICS**



WARSAW



LEARN MORE ABOUT OUR AIR FORWARDING SERVICES



- Air transport is the fastest way of moving goods. Thanks to the commitment of our employees, own structure and a network of reliable, trusted partners, we can ship anything, to any corner of the world.
- Air transport orders are completed to the satisfaction of our customers' needs and at competitive prices.
- A particular feature of our service is the focus on optimizing the supply chain from the cost-to-time perspective.
- We carry shipments in controlled temperature: in **2-8°C** and in **15-25°C ranges**.
- We use **thermal insulation foil** (NBN B62-201, 0.029 W/mK). This sort of transport follows the principles of a cool chain and is mainly used for pharmacological goods.



Cooperation in Poland with

Raben *your partner
in logistics*



- **24h** – transit time in Poland thanks to overnight connections between depots and well developed infrastructure of own terminals
- **Deliveries to** retail chains, shops, central warehouses or service stations

**YOUR PARTNER
IN LOGISTICS**



LEARN MORE ABOUT OUR AIR FORWARDING SERVICES



- Various shipment modes: express, standard and economy
- Transport in controlled temperature, dangerous goods and oversized loads
- Airport-to-airport (indicated air route), door-to-door, door-to/from-airport (hand-over, air transport, import / export customs clearance, delivery)
- Consolidation, deconsolidation and warehousing services
- Supplementary services to air transport: customs formalities, documentation and insurance
- "Hold and Release" procedures for completing trading transactions
- Full cargo inspection, pack and re-pack, neutralizing, X-Ray scanning and screening services, distribution and transport

Cooperation in Poland with

Raben *your partner
in logistics*



- **24h** – transit time in Poland thanks to overnight connections between depots and well developed infrastructure of own terminals
- **Deliveries to** retail chains, shops, central warehouses or service stations



+4 Dedicated operational employees



**YOUR PARTNER
IN LOGISTICS**

**THANK YOU
FOR YOUR
ATTENTION**



Piotr Toczyłowski

Air & Rail Freight Country Manager
Raben Group / Raben Sea & Air SE

Mobile: +48 663 301 405

E-mail: piotr.toczyłowski@raben-group.com